

Message Text

UNCLASSIFIED

PAGE 01 WELLIN 02900 020535Z
ACTION EB-08

INFO OCT-01 EA-12 ISO-00 FAA-00 DOTE-00 L-03 /024 W
-----045391 021936Z /43

R 020507Z JUN 78
FM AMEMBASSY WELLINGTON
TO SECSTATE WASHDC 5669
INFO AMEMBASSY CANBERRA

UNCLAS WELLINGTON 02900

E.O. 11652:N/A
TAGS: EAIR, NZ
SUBJECT: CONTINENTAL AIRLINES TALKS WITH GOVERNMENT OF
NEW ZEALAND

1. PLEASE PASS THE FOLLOWING INFORMATION TO CONTINENTAL
AIRLINES SENIOR VICE PRESIDENT HARVEY WEXLER
(202-296-2184) FROM RICHARD IMUS:

2. NAMES OF MINISTRY OF TRANSPORT DELEGATION WITH WHOM
YOU MET ARE:

- A.J. HEALY (JACK) DEPUTY SECRETARY OF TRANSPORT;
- F.D. NORTON (FRASER), CHIEF CONTROLLER, AIR SERVICESK
- POLICY;
- J.C. KENNEDY-GOOD (JOHN), DEPUTY CHIEF CONTROLLER,
- AIR SERVICES POLICY;
- C.A. LYTHE (MS), ADVISORY OFFICER;
- J.B. BRANDBURY (JOHN), ADVISORY OFFICER;
- P.A. USHER (PAT), ADVISORY OFFICER

3. YOUR CONVERSATIONS WERE FEATURED ON PRIME TIME
TELEVISION MONDAY NIGHT. TENOR OF THE PROGRAM WAS THAT
A NEW ERA FOR CHEAPER FARES IN THE PACIFIC WAS DAWNING.
YOUR FILMED SEQUENCE CAME OVER WELL AND SHOULD CREATE NO
DIFFICULTIES. KENNEDY-GOOD, SPEAKING FOR THE GNZ,
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REEMPHASIZED GNZ WARINESS OF LOWER FARES, PARTICULARLY
ONE BASED ON CABOTAGE ELEMENTS.

4. SUBSEQUENT CONVERSATIONS WITH MINISTRY OF TRANSPORT
OFFICIALS INDICATE THAT REGARDLESS OF DIFFERENCE OF VIEWS
ON SUBSTANTIVE MATTERS, YOU AND YOUR TEAM MADE A MOST
FAVORABLE PERSONAL IMPRESSION AND HAVE ESTABLISHED

CONTINENTAL'S CREDIBILITY WITHIN MINISTRY OF TRANSPORT
CIRCLES. HEALY

NOTE BY OC/T: NOT PASSED CONTINENTAL AIRLINES.

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIRLINES, AIR SCHEDULES
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Copy: SINGLE
Draft Date: 02 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978WELLIN02900
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Document Unique ID: 00
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Message ID: 1113077c-c288-dd11-92da-001cc4696bcc
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TAGS: EAIR, NZ, US, CONTINENTAL AIRLINES
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